The Future is collective

Building bridges between the legacy and decentralized ecosystems to fund public goods.

Pia Mancini, Co-founder & CEO, Open Collective
If we want to make philanthropy tech for people who are already winners, then we continue like this. If we want to lift people out of poverty and co-design, co-create this tech with them then we must bridge the legacy system and help people over.
Thought Framework: What used to be is no longer fit for our needs. **But what will be, is not fully here yet.**
**Three horizons** framework applied to the transition towards a regenerative culture

A VIABLE WORLD
transformative innovation facilitates the transition towards regenerative cultures.

WORLD IN TURBULENT TRANSITION
disruptive innovation identifies opportunities to change the scope of what is possible.

WORLD IN CRISIS
sustaining innovation keeps ‘the lights on’ and maintains status quo.

Daniel Christian Wahl &
International Futures Forum
We are a legal, admin and financial infrastructure for decentralized communities to unlock access to money.
We created an open finance platform and a network of 245 nonprofits around the world to help:

- fundraising
- transparent budgets
- open source software
- open source
- transparent payments
- international community
- proof of income
- reporting & compliance
- nonprofit status
- employment & benefits
- learning programs
- tax deductible receipts
It all started with a need to fund Open Source projects.
“The original ethos of the web is a desire not only to idly exist within the world, but also to take part in its collective creation.”

– IDO NAHARI
Attributes:

▶ NON-EXCLUDABLE PUBLIC GOOD (IT’S NOT SCARCE)

▶ NO MARGINAL COST FOR ANOTHER PERSON TO USE THE CODE (THERE’S NO COST FOR THE USER)
“Open Source Software is not free. Somebody else paid for it.”

– TOBIAS KOPPERS
Community **Imbalances:**

› POSTING AN ISSUE HAS $0 COST.

› COMPANIES ARE HOOKED ON OPEN SOURCE

› MORE PEOPLE ARE EXTRACTING VALUE FROM A REPO THAN THOSE MAINTAINING IT.

› SHARED CODE BUT NOT SHARED RESPONSIBILITY

› IT’S EASY TO START A PROJECT, DIFFICULT TO LEAVE IT.

Mikeal Rogers
In the open source world, formal contracts and partnership agreements don't happen the way they do in the business world.
I’m convinced that many Developers have NO FREAKING IDEA how business actually works and what Operations departments have to go through to make things happen.

Enrolling a new vendor is more than difficult - it’s DEMORALIZING. It eats souls. If you make it Easy you are a God.
Yes, we will go through your sponsor’s vendor setup process for you.
3,343 Open Source Projects

30M in Project Directed Funding
We are now funding multiple public goods, commons, grassroots communities, social and political movements.
<table>
<thead>
<tr>
<th>IMPACT</th>
<th>Solidarity Economy</th>
</tr>
</thead>
<tbody>
<tr>
<td>BUSHWICK</td>
<td>AYUDA MUTUA</td>
</tr>
<tr>
<td>IMPACT</td>
<td>Climate Justice</td>
</tr>
<tr>
<td>FRIDAYS FOR FUTURE</td>
<td>XR BELGIUM</td>
</tr>
<tr>
<td>IMPACT</td>
<td>Global Movements</td>
</tr>
<tr>
<td>NO JUSTICE NO PRIDE</td>
<td>DISABLED AND HERE</td>
</tr>
<tr>
<td>IMPACT</td>
<td>Civic Participation</td>
</tr>
<tr>
<td>ABQ FREE FRIDGES</td>
<td>KOLA NUT COLLABORATIVE</td>
</tr>
<tr>
<td>IMPACT</td>
<td></td>
</tr>
<tr>
<td>IMPACT</td>
<td></td>
</tr>
</tbody>
</table>
+65M into the hands of communities

15,000 communities have joined the platform
Our approach to Sustainability:

grassroots cultures of governance + tech
Sustainability refers to the resilience and the thriving of projects, the communities and the individuals that surround them.
Communities compensate their members through our constellation:

+23M in payments in the last 12 months
What can we **bridge** with the legacy system to make decentralized communities **sustainable**?

- TAX-DEDUCTIBILITY FOR DONORS IN 30+ COUNTRIES
- INVOICES
- PAYSTUBS
- INSURANCE
- BENEFITS
- EMPLOYMENT
The trade-off: power dynamics with existing legal entities.
We are here to offer a bridge from legacy system to DAOs.

To co-create & co-design philanthropy tech with grassroots culture and low tech solutions.
A **fiat bridge** for DAOs
ALL FOR CLIMATE

A SHARED NONPROFIT FOR COLLECTIVES
WORKING ON SOCIAL & CLIMATE JUSTICE
FundOSS pilot round ended a year ago

Thanks to you, we raised $94,574

We couldn’t have done it without you.

We’re blown away by the response FundOSS’s pilot launch has gotten. We can’t thank you enough for making this funding round a success.

Learn More about Democratic Funding or share on Twitter Facebook

Brought to you with ❤️ from

Scroll to see the other 55 amazing collectives we're sustaining!
Pay attention here plz:

Democratizing is not about just about opening access, it is about open access and shared and participatory governance.
The challenges did not change with the changes in technology.

They are the same: Participation is hard.
What would happen if the **community** owned the tech platform together?
Pay attention again:

Democratic Culture is upstream of democratic institutions.

Thank you 🙏
Do not sleep on culture. If culture and the humanity gets away from you, then *no consensus mechanism is going to save your community.*
“The people closest to the pain must be the closest to the solutions.

– THE CENTER FOR ECONOMIC DEMOCRACY
Bake in **grassroots governance culture**

- ARTIST ORGANIZER FELLOWS
- LEARNING IN PUBLIC
- SOLIDARITY SCHOOL
- P2P LEARNING
- CONTEXT SETTING
- CO-DESIGN AND CO-CREATION
- WHISTLEBLOWER POLICIES
- CONFLICT RESOLUTION
- ETHICAL FRAMEWORK
Recap

- Democratic culture is **upstream** of democratic institutions.
- Sustainability is about **communities** and **individuals**.
- We are in a **transition horizon**. It’s messy but we need to be informed by long term perspective.
- Be **balanced** and provide opportunities to bridge the systems.
- Governance is hard. Build **sandboxes**.
- Be **radically honest** about negative externalities.
Let's talk!

pia@opencollective.com
@piamancini
piam.eth
The Future is Collective

Bridging the legacy & web3 systems

Pia Mancini
CEO & Co-founder Open Collective
Section 1 title here.
Section 1 title here.

Cras justo odio, dapibus ac facilisis in, egestas eget quam. Donec sed odio dui. Nullam quis risus eget urna mollis ornare vel eu leo.

- Sollicitudin
- Consectetur
  - Condimentum
    - Magna
    - Ligula
Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua. Ut enim ad minim veniam, quis nostrud exercitation ullamco laboris nisi ut aliquip ex ea commodo consequat. Duis aute irure dolor in reprehenderit in voluptate velit esse cillum dolore eu fugiat nulla pariatur. Excepteur sint occaecat cupidatat non proident, sunt in culpa qui officia deserunt mollit anim id est laborum.

Section 1 details with an image. Enter title here.
Section 1 details with a main point. Enter title here.

Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua. Ut enim ad minim veniam, quis nostrud exercitation ullamco laboris nisi ut aliquip ex ea commodo consequat. Duis aute irure dolor in reprehenderit in voluptate velit esse cillum dolore eu fugiat nulla pariatur. Excepteur sint occaecat cupidatat non proident, sunt in culpa qui officia deserunt mollit anim id est laborum.

Enter your main point / statement here.
Section 2

Section 2 title here.
Section 2 title here.

Cras justo odio, dapibus ac facilisis in, egestas eget quam. Donec sed odio dui. Nullam quis risus eget urna mollis ornare vel eu leo.

- Sollicitudin
- Consectetur
  - Condimentum
    - Magna
    - Ligula

Cras justo odio, dapibus ac facilisis in, egestas eget quam. Donec sed odio dui. Nullam quis risus eget urna mollis ornare vel eu leo.

- Sollicitudin
- Consectetur
  - Condimentum
    - Magna
    - Ligula
Section 2 details with an image. Enter title here.

Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua. Ut enim ad minim veniam, quis nostrud exercitation ullamco laboris nisi ut aliquip ex ea commodo consequat. Duis aute irure dolor in reprehenderit in voluptate velit esse cillum dolore eu fugiat nulla pariatur. Excepteur sint occaecat cupidatat non proident, sunt in culpa qui officia deserunt mollit anim id est laborum.
Section 2 details with a main point. Enter title here.

Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua. Ut enim ad minim veniam, quis nostrud exercitation ullamco laboris nisi ut aliquip ex ea commodo consequat. Duis aute irure dolor in reprehenderit in voluptate velit esse cillum dolore eu fugiat nulla pariatur. Excepteur sint occaecat cupidatat non proident, sunt in culpa qui officia deserunt mollit anim id est laborum.
Enter your main point / statement here.
Here’s the timeline.

Event 1
Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua. Ut enim ad minim veniam.

Event 2
Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua. Ut enim ad minim veniam.

Event 3
Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua. Ut enim ad minim veniam.
Thank you!

Your Name

Your title, your organization
email@emailaddress.com

@twitterhandle